

# Curriculum Studiorum

October 4, 2022

## Personal data

Date of birth: 11/10/1979

Nationality: Italian

Professional Address: Università della Campania Luigi Vanvitelli, Department of Economics, Corso Gran Priorato di Malta, 81043 Capua (CE) - Italy.

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Pursuant to art. 46 and 47 of Presidential Decree 445/2000, aware of the penal sanctions provided for by Article 76 of Presidential Decree 445/2000 and subsequent amendments and additions for the hypothesis of false documents and false declarations, I declare under my own responsibility to be in possession of the following titles and to be author / co-author of the following publications:

## Research fields

*Primary field:* Behavioural foundation and experimental analysis of trust and trustworthiness; behavioural biases in individual decision-making; Economics of crime, corruption and politics.

*Secondary field:* Statistical and econometric analysis of experimental and observational data.

## Employment

2022 - present: Research Fellow at the Department of Political Economy and Statistics, University of Siena. Title of the research project: *Economics of Vaccination*. Tutor: Paolo Pin, Full Professor of Political Economy.

2019 - 2022: Research Fellow at the Department of Economics, Università della Campania Luigi Vanvitelli. Title of the research project: *Human Capital, Public Institutions and Economic Growth*. Tutor: Anna Laura Baraldi, Associate Professor of Economic Policy.

## Education

2014–2017: PhD. in ANALISI ECONOMICA, GIURIDICA E STATISTICA DELLE POLITICHE , DEI MERCATI E DELLE IMPRESE (XXIX ciclo), Dipartimento di Scienze Economiche e Statistiche, Università degli Studi di Salerno. Thesis: State-contingent trust and trustworthiness. An experimental investigation. Supervisor: Prof. Marcello D’Amato; Co-tutor: Prof. Shane Niall O’Higgins. Level in national classification: Excellent.

2007–2010: Ph.D. in Philosophy and Politics (XXII ciclo), Department of Philosophy and Politics, University of Naples “l’Orientale”. Thesis: *Social Norms and Individual Identity. A cognitive explanation of norm-based behaviour*. Grant funded by the University of Naples “L’Orientale”. Supervisor: Prof. Simona Morini; Co-tutor: Prof. Massimo Marrelli. Level in national classification: Excellent.

2006–2007: Scholarship funded by the Italian Institute for Historical Studies “Benedetto Croce”. Research Plan: *Ethics and Economics in John Rawls’s Theory of Justice*. Supervisor: Prof. Genaro Sasso.

2003: Undergraduate degree (laurea) in Philosophy at the University of Naples “Federico II”. Title of the dissertation: *Analisi del concetto di tragico nel giovane Nietzsche*. Supervisor: Prof. Eugenio Mazzarella. Level in national classification: 110/110 cum laude.

## Training or research activities at qualified Italian or foreign institutes

2015: Course on the software z-tree for the programming and implementation of experiments in economics at the University of Bologna. Prof. Maria Bigoni.

2014 - 2015: Research fellow at the Department of Economics and Statistics, University of Naples "Federico II". Fellowship funded by the European project “Reti, Politiche Pubbliche e Sviluppo” (REPOS). Tutor: Prof. Alfredo Del Monte. Title of the project: *Public Subsidies and Firms’ Cooperation in R&D. An experimental investigation*.

01/03/2013 - 01/07/2013: Research fellow at the Department of Institutional Economics, University of Economics of Prague (VSE). Fellowship funded by the International Centre for Economic Research (ICER). Title of the research project: *Preferences formation in market interactions*.

09/04/2012 - 09/07/2012: Research fellow at the Department of Institutional Economics, University of Economics of Prague (VSE). Fellowship funded by the International Centre for Economic Research (ICER). Title of the research project: *Preferences formation in market interactions*.

05/01/2009 - 07/07/2009: Visiting Researcher at the Centre for Philosophy of Social Sciences, Department of Political and Economic Studies, University of Helsinki. Supervisor: Uskali Mäki. Title of the research project: *Social Norms of Fairness in the Lab*.

10/09/2007 - 15/12/2007: Visiting Researcher at the Department of Humanities and Social Sciences of the University of Exeter. Supervisor: Prof. Francesco Guala. Title of the research project: *Social Norms of Fairness in the Lab*.

## Participation to national or international research groups

2022 - present: Project PRIN 2020-2023 2017ELHNNJ "The economics of vaccination", Department of Political Economy and Statistics, University of Siena. P.I. Prof. Paolo Pin.

2019 - 2022: Project "VALERE: VAnviteLli pEr la RicErca". Department of Economics, Università della Campania Luigi Vanvitelli. P.I. Prof. Anna Laura Baraldi.

2013 - 2016: European project STYLE (Strategic Transitions for Youth Labour in Europe) - European Union, Seventh Framework Programme for research, technological development and demonstration under grant agreement no. 613256. Dipartimento di Scienze Economiche e Statistiche, Università di Salerno. P.I. Prof. Niall O'Higgins.

2014 - 2015: European project REPOS (Reti, Politiche Pubbliche e Sviluppo), funded by the Fondo Sociale Europeo. Dipartimento di Scienze Economiche e Statistiche, Università di Napoli Federico II. P.I. Prof. Alfredo Del Monte.

## Publications

### Published Papers and Book Chapters

Stimolo, M., Beraldo, S., Capasso, S., & Filoso, V. (2022). Consciously Uncertain: A Bayesian Analysis of Preferences Formation. *Games*, 13(1), 14.

Baraldi, A.L., Immordino G., Stimolo, M. (2022) Mafia Wears Out Women in Power. Evidence from Italian municipalities. *Journal of Economic Behavior and Organization*, 193, 213-236

Baraldi, A. L., Immordino, G., Stimolo, M. (2021). Self-Selecting Candidates or Compelling Voters: How Organized Crime Affects Political Selection. *European Journal of Political Economy*, 71, 102-133. <https://doi.org/10.1016/j.ejpoleco.2021>

D'Amato, M., O'Higgins, N., Stimolo M. (2021). On inequality, growth and trust: some evidence from the lab. *Journal of Institutional Economics*, 18(4), 621-636. doi:10.1017/S1744137421000552

Beraldo, S., Filoso, V., Stimolo, M. (2019). Much ado about extremes: An experimental test of the shaping effect of prices on preferences. *Metroeconomica*, 70(1), 119-143.

O'Higgins, N., and Stimolo, M. (2017). Who do young people trust and why?. in Jacqueline O'Reilly, Clémentine Moyart, Tiziana Nazio and Mark Smith (edited by) Youth employment. STYLE handbook, 18-20.

Stimolo, M. (2016). An economic agent in my brain? A critical analysis of multiple-self models in neuroeconomics. *Review of Social Economy*, 74(4), 329-348.

Beraldo, S., Colombatto, E., Filoso, V., Stimolo, M. (2015). Growth in one (short) lesson. *Journal of Public Finance and Public Choice: Rivista quadrimestrale in lingua inglese sull'economia delle scelte pubbliche*, 31(1-2013), 9.

Stimolo, M. (2012). Individual autonomy in evolutionary game theory: defending Sugden against Ross's accusation of eliminativism. *International Review of Economics*, 59(1), 67-80.

## **Working Papers**

Baraldi A.L., Papagni E., Stimolo M. (2022). Neutralizing the Tentacles of Organised Crime. An Assessment of an Anti-Crime Measure in Fighting Mafia's Use of Violence. NOTE DI LAVORO DELLA FONDAZIONE ENI ENRICO MATTEI, ISSN: 2037-1209. *Under Review*

Acconcia, A., Beraldo, S., Capuano, C., Stimolo, M. (2021). Public Subsidies and Cooperation: Evidence from the lab. NOTE DI LAVORO DELLA FONDAZIONE ENI ENRICO MATTEI, ISSN: 2037-1209. *Under Review*

O'Higgins, S. N., Stimolo, M. (2019). Trust and reciprocity in youth labor markets: An experimental approach to analyzing the impact of labour market experiences on young people (No. 2019/24). LEM Working Paper Series. ISSN(ONLINE) 2284-0400.

## **Work in Progress**

Conte, A., Sbriglia, P., Stimolo, M. (2022). Organised Crime Violence Makes You Lie Hastily. Evidence from an on-line experiment. *Mimeo*.

Aria M., Baraldi A.L., Immordino G., Marino I., Stimolo M. (2022). Predicting Mafia Infiltration in Local Governments with a Machine Learning Approach.

## **Doctoral Dissertation**

Stimolo M. (2017). State-contingent trust and trustworthiness. An experimental investigation. Doctoral dissertation.

Stimolo M. (2010). Social norms and individual identity. A cognitive explanation of norm-based behaviour. Doctoral dissertation.

## Teaching Experience

2022 - 2023 (second semester): Course in Public Economics — 54 hours — at the Department of Law of the University Suor Orsola Benincasa, degree in Economia Aziendale e Green Economy.

2021 - 2022 (second semester): Course in Public Economics — 54 hours — at the Department of Law of the University Suor Orsola Benincasa, degree in Economia Aziendale e Green Economy.

2020 - 2021 (second semester): Module of 27 hours for the course in Public Economics at the Department of Law of the University Suor Orsola Benincasa, degree in Economia Aziendale e Green Economy.

2019 - 2020 (second semester): Module of 18 hours for the course in Public Economics at the Department of Law of the University Suor Orsola Benincasa, degree in Economia Aziendale e Green Economy.

2019 - 2020: Teaching Assistant for the course in Applied Economics, Prof. Marcello D'Amato, Department of Law of the University Suor Orsola Benincasa, degree in Economia Aziendale e Green Economy.

2013 - 2014: Teaching Assistant for the course in Introductory Economics, Prof. Sergio Beraldo, Dipartimento di Scienze Economiche e Statistiche dell'Università di Napoli "Federico II", degree in Scienze del Turismo ad Indirizzo Manageriale (STIM).

2012 - 2013: Teaching Assistant for the course in Public Economics, Prof. Erasmo Papagni and Valerio Filoso, Department of Law, Università di Napoli "Federico II".

2011 - 2012: Course in Behavioural Economics PhD students, Department of Institutional Economics, University of Economics di Praga (VSE).

2010 - 2012: Teaching Assistant for the course in Introductory Economics, Prof. Carlo Panico, Department of Law, Università di Napoli "Federico II".

## Selected Conferences and Workshops

2022:

Annual Conference SITES 2022, Naples. Paper: "Neutralizing the Tentacles of Organized Crime. Assessment of an Anti-Crime Measure in Fighting Mafia Violence";

29th Annual Workshop Transitions in Youth, Naples. Paper: "Youth Unemployment and Social Capital. An experimental approach";

IDEE MEETING, University of Bologna. Paper: "Social Mobility, Inequality and Trust. Design for a lab experiment";

CIMEO Workshop in Experimental Economics, Sapienza University of Rome. Paper: "Social Mobility, Inequality and Trust. Design for a lab experiment".

2021:

Debates for a New Economy. Paper: “Consciously Uncertain. A Bayesian analysis of preferences formation”;

Riunione Scientifica Annuale della SIE - Società Italiana di Economia (on line). Paper: “Mafia Wears Out Women in Power. Evidence from Italian municipalities”;

SABE-IAREP conference. Paper: “Lying in the Land of Organized Crime. Some Experimental Evidence”;

Gender Gap Conference 2021 at GRAPE (Group For Research In APplied Economics), Warsaw (Poland). Paper: “Mafia Wears Out Women in Power. Evidence from Italian Municipalities”;

20th Journées Louis-André Gérard-Varet, Marseille (France). Paper: “Self-selecting Candidates or Compelling Voters. How organized crime affects political selection”.

2020:

Society for the Advancement of Behavioral Economics (SABE). Paper: “Public Subsidies and Cooperation in R&D. Experimental evidence”; 11th Southern Europe Experimental Team’s Meeting (SEET Workshop 2020) University of Campania “Luigi Vanvitelli”. Paper: “On Inequality, Growth and Trust. Evidence from the lab”.

2019:

Current Trends in Public Sector Research - “Experiments in Public Management Research”, Masaryk University of Brno (CZ). Paper: “Public Subsidies and Cooperation in R&D. Experimental evidence”.

2018:

XXXIII Conferenza nazionale di Economia del Lavoro, Università Politecnica delle Marche (Ancona). Paper: “On Inequality, Growth and Trust. Evidence from the lab”;

SABE-IAREP conference at the Middlesex University (London). Paper: “On Inequality, Growth and Trust. Evidence from the lab”;

Summer School in Development Economics in Prato (Italy). Paper: “On Inequality, Growth and Trust. Evidence from the lab”.

Prague Conference on Behavioural Sciences, Prague (CZ). Paper: “Heads I Win, Tails We Lose. An Experimental Investigation On State-Contingent Trust And Trustworthiness”.

2016:

Young Economists Meeting (YEM) presso la Masaryk University di Brno’ (CZ). Paper: “Extreme information and the fragility of market representativeness”.

## **Membership in Editorial Boards**

28/01/2022 - present: Associate Editor of SAGE OPEN (2158-2440), Section of Economics.  
<https://journals.sagepub.com/page/sgo/editorial-board>.

19/02/2020 - present: Guest co-editor for *Games* (2073-4336), Special Issue *Group Behavior*, Section of Behavioral and Experimental Game Theory.  
[https : //www.mdpi.com/journal/games/specialissues/groupbehaviour](https://www.mdpi.com/journal/games/specialissues/groupbehaviour)

## Languages

Italian: Native; English: Fluent, TOEFL; German: Basic (A2).

## Technical Skills

Z-tree – Zurich Toolbox for Readymade Economic Experiments, certificated by the University of Bologna, Prof. Maria Bigoni.

LATEX

STATA

## References

Sergio Beraldo, Associate Professor in Political Economy, Department of Economics and Statistics, University of Naples “Federico II”. [s.beraldo@unina.it](mailto:s.beraldo@unina.it)

Marcello D’Amato, Full Professor in Public Economics, Department of Law, Università Suor Orsola Benincasa. [damato@unisa.it](mailto:damato@unisa.it)

Francesco Guala, Full Professor of Political Economy, Department of Philosophy, University of Milan. [francesco.guala@unimi.it](mailto:francesco.guala@unimi.it)

Niall O’Higgins, Senior Researcher at the International Labour Organization (ILO) of Geneva and Associate Professor at the Department of Economics and Statistics, University of Salerno. [nohiggins@unisa.it](mailto:nohiggins@unisa.it)

Massimo Marrelli, Full Professor of Public Economics, Department of Economics and Statistics, University of Naples “Federico II”. [marrelli@unina.it](mailto:marrelli@unina.it)

Eugenio Mazzearella, Full Professor of Theoretical Philosophy, Department of Human Studies, University of Naples “Federico II”. [eugenio.mazzearella@unina.it](mailto:eugenio.mazzearella@unina.it)

Carlo Panico, Full Professor of Political Economy, Department of Law, University of Naples “Federico II”. [panico1952@gmail.com](mailto:panico1952@gmail.com)

Erasmus Papagni, Full Professor of Public Economics, Department of Law, University of Naples “Federico II”. [erasmo.papagni@gmail.com](mailto:erasmo.papagni@gmail.com)

Francesco Parisi, Oppenheimer Wolff and Donnelly Professor of Law, Law School, University of Minnesota. [parisi@umn.edu](mailto:parisi@umn.edu).