

UNIVERSITÀ DEGLI STUDI DI MILANO

Procedura di selezione per la chiamata a professore di I fascia da ricoprire ai sensi dell'art. 18, comma 1, della Legge n. 240/2010 per il settore concorsuale **13/A2 - Politica Economica**, (settore scientifico-disciplinare **SECS-P/02 - Politica Economica**)

presso il Dipartimento di **DIRITTO PUBBLICO ITALIANO E SOVRANAZIONALE**, Codice concorso 3632

Francesca Barigozzi

CURRICULUM VITAE

INFORMAZIONI PERSONALI (non inserire indirizzo privato e telefono fisso o cellulare)

Cognome: Barigozzi

Nome: Francesca

Data di Nascita: 17/09/1969

Francesca Barigozzi

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P E R S O N A L D E T A I L S

MARITAL STATUS: MARRIED (THREE CHILDREN, 1996, 2000, 2003)

NATIONALITY: ITALIAN

BORN: BOLOGNA

RESIDENCE: BOLOGNA (ITALY)

LANGUAGES: ITALIAN, ENGLISH, FRENCH

E M P L O Y M E N T

SINCE 2006 ASSOCIATE PROFESSOR, DEPARTMENT OF ECONOMICS, UNIVERSITY OF BOLOGNA.

2002-2006 ASSISTANT PROFESSOR, DEPARTMENT OF ECONOMICS, UNIVERSITY OF BOLOGNA.

E D U C A T I O N

- 2000: Ph.D. in Economics, Toulouse School of Economics, “Mention très honorable et felicitations du jury”.
- 1998: Master in Advanced Economics, DEEQA (*Diplôme Européen d’Economie Quantitative Approfondie*), Toulouse School of Economics.
- 1995: Master D.E.A. (Diplome d’Etudes Approfondies) in “Economic Theory” Toulouse School of Economics.
- 1994: Laurea (B.A) in Economics, University of Bologna. (Summa cum laude)

S C H O L A R S H I P

- 2000-2002 Post-doc scholarship Department of Economics, University of Bologna.
- 1998-2000: scholarship from the Toulouse School of Economics for Ph.D. students.
- 1996-1998: TMR (Trade and Mobility of Researchers), European Union.
- 1994: scholarship for International Master Programs, University of Bologna.

R E S E A R C H

Research interests: Information Economics, Public Economics, Health Economics, Insurance Theory, Personnel Economics, Industrial Organization.

Publications:

- “Pool Size and the Sustainability of Optimal Risk-Sharing Agreements” (2017), with Renaud Bourlès (Ecole Centrale Marseille & GREQAM), Dominique Henriët (Ecole Centrale Marseille & GREQAM) and Giuseppe Pignataro (University of Bologna), *Theory and Decision* 82(2): 273–303.
- “Competition and Screening with Motivated Health Professionals” (2016), with Nadia Burani (University of Bologna). *Journal of Health Economics* 50: 358-371.
- “Screening Workers for Ability and Motivation” (2016), with Nadia Burani (University of Bologna), *Oxford Economic Papers*, 68(2): 627-650.
- “Credit Markets with Ethical Banks and Motivated Borrowers” (2015), with Piero Tedeschi (Università Cattolica del Sacro Cuore, Milan), *Review of Finance*, 19(3): 1223-1279.
- "Human Health Care and Selection Effects. Understanding Labour Supply in the Market for Nurses" (2012), with Gilberto Turati (University of Turin), *Health Economics* 21(4), 477- 483.
- “Genetic Information: Comparing Alternative Regulatory Approaches when Prevention Matters” (2011), with Dominique Henriët (Ecole Centrale Marseille, GREQAM and IDEP), *Journal of Public Economic Theory* 13(1), 23-46. (Cited in chapter 10 of *The Handbook of Insurance*, edited by G. Dionne, Springer, 2013)
- “Emotional Decision-Makers and Anomalous Attitudes towards Information” (2010), with Rosella Levaggi (University of Brescia), *Journal of Risk and Uncertainty* 40, 255-280.

- “With a Little Help from my Enemy: Comparative Advertising as a Signal of Quality” (2009), with Paolo Garella (University of Milan) and Martin Peitz (University of Mannheim), *Journal of Economics and Management Strategy* 18(4), 1071–1094. (The working paper version is cited in chapter 28 of the *Handbook of Industrial Organization*, edited by M. Armstrong and R. Porter, North Holland, Volume 3, 2007)
- “Emotions in Physician Agency” (2008), with Rosella Levaggi (University of Brescia), *Health Policy* 88, 1-14.
- “Comparative Advertising and Competition Policy” (2007), with Martin Peitz (University of Mannheim), in *Recent Developments in Antitrust: Theory and Evidence*, Jay Pil Choi eds., MIT Press, chapter 8, 215-263.
- “The Signaling Effect of Tax Policy” (2006), with Bertrand Villeneuve (Toulouse School of Economics), *Journal of Public Economic Theory*, 8(4), 611-630.
- “Price vs Quantity in Health Insurance Reimbursement” (2006), *The International Journal of Health Care Finance and Economics*, 6(3), 191-213.
- “Supplementary Insurance with Ex-post Moral Hazard: Efficiency and Redistribution” (2006), *Les Annales d’Economie et de Statistique*, N°83-84, 295-325. (Cited, but not shown in Google scholar, in chapter 15 of the *Handbook of Health Economics*, edited by M.E. Chernew and J.P. Newhouse, North Holland, Volume 2, 2012)
- “Reimbursing Preventive Care” (2004), the *Geneva Papers on Risk and Insurance Theory* 29, 165-186.
- "The Public-Private Mix in Health Insurance" (2002), in *Antitrust, Regulation and Competition*, M. Baldassarri and L. Lambertini eds., Palgrave Macmillan Publishers Ltd nella serie: Central Issues in Contemporary Economic Theory & Policy, 217-248. Also published in *Rivista di Politica Economica*, 91(4-5), special issue on "Antitrust, Regulation and Competition: Theory and Practice", 2001, 227-258.

In Italian:

- “Tra economia e psicologia: recenti sviluppi nell'analisi della relazione medico-paziente”, with R. Levaggi (University of Brescia). *POLITICHE SANITARIE*, vol. 8(3), 2007 p. 118-128.
- “Assicurazione Sanitaria”, *Rivista di Politica Economica*, Settembre-Ottobre 2006, 217-256.
- "Il fumo nuoce gravemente alla salute. La credibilità delle campagne informative", con Bertrand Villeneuve (Toulouse School of Economics) in *Intervento pubblico e architettura dei mercati*, Milano, Franco Angeli, 2002, pag.219-237.

Working papers

(all downloadable at <https://sites.google.com/site/francescabarigozziunibo/research>)

- “Multiple Qualities and Product Differentiation” (2017), with Albert Ma (Boston University), a previous version appears as working paper n. 1075, Department of Economics, University of Bologna. **Submitted**

- “Women's Career Choices, Social Norms and Child Care Policies” (2017) with Helmuth Cremer (Toulouse School of Economics) and Kerstin Roeder (University of Augsburg), working paper n. 1094, Department of Economics, University of Bologna. **Revise & Resubmit at *Journal of Public Economics*** (see letter from the Co-editor Johannes Spinnewijn attached at the end of this CV)

- “Caregivers in the Family: Daughters, Sons and Social Norms” (2017) with Helmuth Cremer (Toulouse School of Economics) and Kerstin Roeder (University of Augsburg), working paper n. 1102, Department of Economics, University of Bologna. **Submitted**

- “Productivity Crowding-Out in Labor Markets with Motivated Workers” (2017), with Nadia Burani (University of Bologna) and Davide Raggi (University of Bologna), a previous version appears as working paper 866, University of Bologna. **Revise & Resubmit at *Journal of Economic Behavior & Organization*** (see letter from the Editor Daniela Puzzello attached at the end of this CV)

- “Signaling Corporate Social Responsibility in the Credit Market ” (2017), with Piero Tedeschi (Università Cattolica del Sacro Cuore, Milan), a previous version appears as working paper n. 1051, Department of Economics, University of Bologna. **Submitted**

- “Competition for Talent when Firms' Mission Matters” (2017), with Nadia Burani (University of Bologna), a previous version appears as working paper n. 1072, Department of Economics, University of Bologna. **Submitted**

- “Envy in Mission-Oriented Organizations” (2017), with Ester Manna (Universitat de Barcelona), working paper n. 1108, Department of Economics, University of Bologna.

- "Influencing the Misinformed Misbehavior: An Analysis of Public Policy towards Uncertainty and External Effects" (2003), with Bertrand Villeneuve (University of Toulouse), working paper n. 404, Department of Economics, University of Bologna.

- “Advertising and Prices as Signals: Competing against a Renown Brand” (2006), with Paolo Garella (University of Milan) and Martin Peitz (University of Mannheim), mimeo, University of Bologna.

S C I E N T I F I C A C T I V I T Y

Reviewer for the National Science Foundation (NSF USA).

Visiting professor at Toulouse School of Economics, September 2016.

Visiting professor at Boston University, academic year 2013/2014.

Visiting Professor Ecole Centrale Marseille, February 2011.

Since 2008: member of the scientific committee of the PhD in Economics (Department of Economics, University of Bologna).

2004-2008: member of the scientific committee of the PhD in Public Health (Department of Public Health, University of Bologna).

Supervisor of PhD students: Viki Nellas (PhD dissertation in 2010), Eleftheria Triviza (PhD dissertation in 2016).

External examiner for the Ph.D. thesis "Essays on Prevention, Treatment and Optimal Insurance" by Yoahuin Dong, Toulouse School of Economics, France, scheduled July 2018.

External examiner for the Ph.D. thesis "Tension in New Zealand's public hospitals: performance effects of sharpening incentives" by Adrian Slack, School of Economics and Finance, Victoria University of Wellington, New Zealand, 2011.

Invited speaker, workshop "Prosocial Motivation at Work", Rotterdam Erasmus School of Economics, December 2-3, 2016.

Invited discussant, 17th European Health Economics Workshop, University of Hamburg, May 2016.

Invited speaker in the session "The Industrial Economics of Health Care Markets", XXX Jornadas de Economia Industrial (Alicante 2015),

Invited discussant, workshop "The economics of personalized medicine", Universitat Autònoma de Barcelona 2012.

Invited discussant, workshop "the Economics of Long-Term Care", Venice Summer Institutes, San Servolo, Venice 2012.

Invited discussant, conference on "Regulation of media markets", Toulouse School of Economics 2004.

The paper "Assicurazione Sanitaria" has been invited by the Editorial Board of *Rivista di Politica Economica* in 2006 for the journal section "Parole Chiave".

Regular **referee activity** for the following journals:

Les Annales d'Economie et de Statistique, Asia-Pacific Journal of Risk and Insurance, The B.E. Journal of Economic Analysis & Policy, Economic Inquiry, The European Journal of Health Economics, FinanzArchiv/Public Finance Analysis, Finnish Economic Papers, Games and Economic Behaviors, The Geneva Papers on Risk and Insurance, Health Economics, International Journal of Industrial Organization, International Journal of Health Care Finance and Economics, Journal of Economic Behavior & Organization, Journal of Economics and Management Strategy, Journal of Health Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Risk and Insurance, Management Science, The Manchester School, Oxford Economic Papers, Pacific Economic Review, Portuguese Economic Journal, RAND Journal of Economics, Review of Law & Economics, Risks.

Rivista di Politica Economica, Rivista Italiana degli Economisti, Politiche Sanitarie.

Scientific committees and editorial boards

Since September 2012, member of the Editorial Board of the journal *Risks*, MDPI - Open Access Publishing (<http://www.mdpi.com/journal/risks/editors>).

Member of the Scientific Committee of the 19th European Health Economics Workshop (Paris School of Economics, 2018)

Member of the Scientific Committee of the 18th European Health Economics Workshop (University of Oslo, 2017)

Member of the Scientific Committee of the 17th European Health Economics Workshop (University of Hamburg, 2016)

Member of the Program Committee for the annual AFSE (Association Française de Science Economique) conference 2012.

2007: Member of the Scientific Committee of the “5th Workshop on Media Economics”, Department of Economics, University of Bologna.

2006: Member of the Scientific Committee of the workshop “Managing Health Information”, Scuola Superiore di Politiche per la Salute and Department of Economics, University of Bologna.

Invited seminars

University of Siena (scheduled January 2018), University of Augsburg (2017), Rotterdam Erasmus School of Economics (2016), University of Modena (2016), Universitat de Barcelona (2016), Gate Institute, University of Lyon II (2015), University of Milano Cattolica (2015 and 2002), Boston University (2014 and 2013), University of Bologna (2013, 2011, 2009, 2008, 2002, 2000, 1999), University of Verona (2013 and 2007), Universitat Autònoma de Barcelona (2012), University Federico II, Naples (2012), University of Milano Statale (2010), University of Brescia (2010 and 2002), University of Padova (2009 and 2000), University of Cagliari (2008), Erasmus University Rotterdam (2004), GREMAQ, University of Marseille (2002), GREQAM, University of Aix en Provence (1999), Toulouse School of Economics (1998).

Conferences and Workshops

European Health Economics Workshop (2017, 2015, 2011, 2009, 2006, 2002), Jornadas de Economia Industrial (2015), European Economic Association Annual Congress (2014, 2012, 2008, 2000, 1999), Gruppo di Ricerca per l'Analisi delle Scelte Sociali meeting (2014, 2008, 2009, 2007), Conference of the International Society for New Institutional Economics (2013), Journées d'Economie Publique Luis-André Gérard Varret (2017, 2016, 2012, 2011, 2010, 2007, 2006, 2004), Market and Happiness Conference (Milano-Bicocca 2011), Seminar of the European Group of Risk and Insurance Economists (2011, 2008), Annual Conference of the European Association for Research in Industrial Economics (2010, 2005), Economics of

Genetic Technologies Seminar (Office of Health Economics, London 2008), European Conferences on Health Economics (2008), Health Economics and the Pharmaceutical Industry (Toulouse School of Economics 2008), meetings of the Association of Southern European Economic Theorists (2007, 2001, 1998), International Conference of the Foundations and Applications of Utility, Risk and Decision Theory (2006), "Associazione Italiana di Economia Sanitaria" meeting (2017, 2006, 2000), Annual Public Economic Theory Meetings (2005), Conference in tribute to Jean-Jacques Laffont (Toulouse School of Economics 2005), "Società Italiana di Economia Pubblica" meeting (Catania 2017, Pavia 2010, 2008, 2006, 2004, 2002, 2001), European Annual Meeting of the Econometric Society (2002), International Health Economics Conference (2001).

Research grants

Research grant funded by Scuola Superiore di Politiche della Salute (University of Bologna); project title: "Managing Health Information" (2005-2007).

Member of the Research Project 2007R5PN7Y_001 (PRIN 2007) "Analisi Teorica dei Mercati a due Versanti: Politiche della Concorrenza, Regolamentazione ed Innovazione".

I N S T I T U T I O N A L A C T I V I T Y

2009-2013: Head of International Relations, Faculty of Economics, Forlì campus, University of Bologna, Italy.

September 2016: invited as a speaker and session coordinator at "FORUM DELLA SOSTENIBILITÀ E OPPORTUNITÀ NEL SETTORE DELLA SALUTE" Florence September 23 and 24. <http://forumdellaleopolda.it>

September 2015: Member of the committee "concorso per un posto da professore associato nel settore concorsuale 13/A1, Università di Verona".

Since 2017: *internship tutor* for the International Master of Sciences in Economics (LMEC), University of Bologna.

Since 2015: member of the selection committee and of the "Commissione del Riesame" for the International Master of Sciences in Economics (LMEC), University of Bologna.

2010-2011 member of the selection committee for International Master of Sciences in Economics (LMEC), University of Bologna.

Since 2009: coordinator of students exchange agreements with the following universities: Ecole Centrale Marseille, Toulouse Business School, Universidad del Desarrollo (Santiago de Chile).

Since 2007: coordinator of the microeconomics field in the International Master of Sciences in Economics (LMEC), University of Bologna.

2003-2005: lunch and regular seminar organization, Department of Economics, University of Bologna.

T E A C H I N G E X P E R I E N C E

PhD courses (all in English).

- “Behavioral Decision-Making”, from a.y. 2011/12 to a.y. 2012/13, Ph.D program, Department of Economics, University of Bologna
- “Topics on Information Economics”, from a.y. 2008/09 to a.y. 2009/10, Ph.D program, Department of Economics, University of Bologna.
- “Contract Theory” from a.y. 2003/04 to a.y. 2006/07, Ph.D program, Dep. of Economics, University of Bologna.
- “Health Insurance and Redistribution”: January 2007, Second Winter School on Inequality and Social Welfare Theory (devoted to “Risk, Inequality and Social Welfare”), Dep. of Economics, University of Verona.

Graduate (in English and Italian)

- “Microeconomics 3” (a course on Information Economics), since a.y. 2017/18, International Master of Sciences in Economics -LMEC- University of Bologna (in English).
- “Fundamentals in Health Economics”, since a.y. 2017/18, International Master of Sciences in Health Economics and Management -HEM- University of Bologna (in English).
- “Advanced Microeconomics”, from a.y. 2007/08 to a.y. 2016/17, International Master of Sciences in Economics -LMEC- University of Bologna (in English).
- "Game Theory", from a.y. 2014/15 to a.y. 2015/16, University of Bologna (in Italian).
- "The Economics of Organizations", from a.y. 2014/15 to a.y. 2015/16, University of Bologna (in Italian).
- “Competition Policy”, from a.y. 2006/07 to a.y. 2010/11 (in English) and from a.y. 2014/15 to a.y. 2017/18 (in Italian), University of Bologna.
- "Law and Economics of Health Care Insurance Markets" from a.y. 2015/16 to a.y. 2016/17, International Master of Sciences in Health Economics and Management -HEM- University of Bologna (in English).
- “Industrial Organization”, from a.y. 2011/2012 to a.y. 2012/13, University of Bologna (in English).
- “Topics on Health Insurance”, February 2011, Ecole Centrale Marseille (in English).
- “Health Economics” from a.y. 2003/04 to a.y. 2006/07, Master for health professionals, University of Bologna (in Italian).
- “Health Insurance”, February 1999, Master, Toulouse School of Economics (in French).

Undergraduate

- “Microeconomics” since a.y. 2016/17, University of Bologna (in English).
- “Microeconomics” a.y. 2013/14, Boston University (in English).
- “Microeconomics”, from a.y. 2002/03 to a.y. 2012/13, University of Bologna (in Italian).

- "Organization and management", from a.y. 2006/07 to a.y. 2007/08, University of Bologna (in Italian).
- "Economics", a.y. 1999/00, University of Bologna (in Italian).

Bologna
December 2017

A handwritten signature in black ink, appearing to read "J. Barigiani". The signature is written in a cursive style with a large initial "J" and a long horizontal stroke.

DECISION LETTER FROM THE Co-EDITOR OF JPubE
Ms. Ref. No.: JPUBE-D-17-00847
Title: Women's career choices, social norms and child care policies
Journal of Public Economics

Dear Kerstin (and co-authors),
thank you for submitting your paper "Women's career choices, social norms and child care policies" to the *Journal of Public Economics*. I apologize for the delay in getting back to you.

I have heard back from two expert referees and they are mixed in their recommendation: one recommends R&R, one recommends rejection. I have carefully read the paper myself and enjoyed reading it. I do see the potential of the paper and have decided to give you a chance to revise the paper. However, I should point out at the onset that this is a significant revision and I am not sure that we can get over the concerns I will summarize below. As a consequence, this invitation for an R&R is more speculative than I would like it to be. It will require some careful thinking and creative work on your behalf to elevate and solidify the contribution of your paper and make it suitable for the *Journal of Public Economics*. I will try to be clear below on the goals I would like you to achieve in this revision, but my guidelines are less concrete than they usually are for an R&R.

My overall take is the following: like the referees, I believe you are studying an important question which has received considerable attention in the empirical literature, but for which we are lacking a natural framework to evaluate welfare and to think about policy design. Your paper is trying to fill this gap, which is nice. The paper is well executed overall: the motivation is clear, the writing is clear and the analysis is solid. However, just like R2, I am worried whether the framework you develop provides the novel and relevant insights that warrant publication in the *Journal of Public Economics*. R2 writes to me, "Theoretically and mathematically, the paper is not challenging, moreover it fails to connect to empirical patterns and thus it makes the policy analysis somewhat vacuous. I agree that the failure to link the policy recommendations to empirical patterns is a strong shortcoming for our readership, but I am afraid this is difficult to overcome. Your motivation is well grounded in empirical work, but the absence of this link sets the bar higher for the depth and the clarity of the insights you provide. On that, I don't think the objective should be to make the paper more challenging, but it should be more revealing and more transparent. On the one hand, the current exposition and some differences in policy predictions rely too much on particular modeling assumptions. I will try to be more clear on that below, but for sure these things should be smoothed out. On the other hand, once you strip the model down further and stick to the robust predictions, what remains may feel rather straightforward. However, I think there is an opportunity here to try to realize some of the unexploited potential of your model.

What I will do below is provide some guidance on how to deal with the referees' concerns and then I will list a number of concerns I have in addition, together with some suggestions that could help you addressing my main concerns stated above. If you decide to undertake this revision, please do explain in response letters to me and to each of the referees how you have addressed each of the concerns, point by point. In general, it is important not to only follow the letter of the comments but also follow the intent or spirit of the comments.

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Best regards,
Johannes Spinnewijn

DECISION LETTER FROM THE EDITOR OF JEBO

Ms. Ref. No.: JEBO-D-17-00830

**Title: Productivity Crowding-out in Labor Markets with Motivated Workers
Journal of Economic Behavior & Organization**

Dear Professor Francesca Barigozzi,

We sent your paper to two reviewers and their comments on your work have now been received. Based on their reports and my own reading of the paper, I am happy to report that we would like to invite you to revise your paper and resubmit it for further consideration, keeping in mind that we make no promises regarding the final outcome at this time.

Both reviewers think that the paper focuses on an interesting topic. However, they provide suggestions that will help strengthen the contribution of the paper. I agree with their assessment, and I particularly encourage the authors to follow the suggestion of collecting data from existing empirical studies to provide support for the model's mechanism.

For your guidance, reviewers' comments are appended below and in your EES author account.

We are grateful that you chose JEBO as a potential outlet for this paper, and we look forward to seeing the revised version.

The revised version of your submission is due by Apr 28, 2018.

Yours sincerely,

Daniela Puzzello
Editor
Journal of Economic Behavior & Organization

DICHIARAZIONE SOSTITUTIVA DI CERTIFICATI

ai sensi dell' art. 46 del D.P.R. 445 del 28/12/2000

DICHIARAZIONE SOSTITUTIVA DELL'ATTO DI NOTORIETA'

ai sensi dell' art. 47 del D.P.R. 445 del 28/12/2000

Il sottoscritto _____ Francesca Barigozzi _____
codice fiscale ___BRGFNC69P57A944M _____ nato a _____Bologna_____
prov. ___BO
il ___17/09/1969_____ sesso ___F_____ residente in via ___Guidicini
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C.A.P. ___40137___ città _____Bologna____ prov. ___BO_____ telefono___340
8291254_____

DICHIARA

sotto la propria responsabilità e consapevole delle sanzioni penali previste dall'art. 76 del D.P.R. 445 del 28/12/2000 in caso di dichiarazione mendace,

che quanto contenuto nel precedente curriculum scientifico e didattico è corrispondente al vero e di essere in possesso di tutti i titoli in esso riportati



Luogo: Bologna
Data ___27/12/2017___

Firma